Total Sales
$733,215
vs Prior Year : $609,206

Total Profit
$93,439
vs Prior Year : $81,795

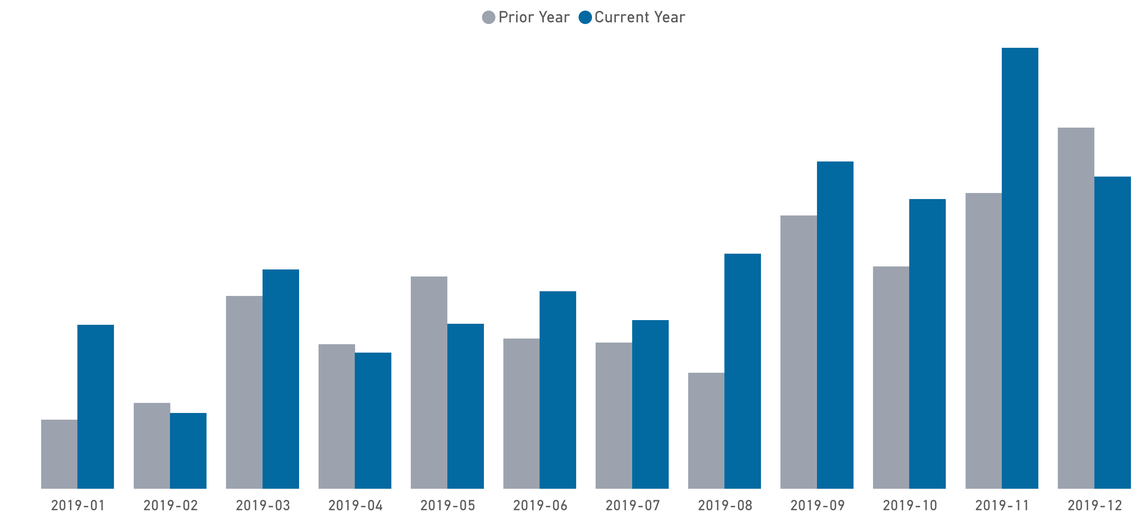
Profit Margin %
12.74%
vs Prior Year : 13.43%

Sales YoY %
20.36%
Sales Last 30 Days : $83,829

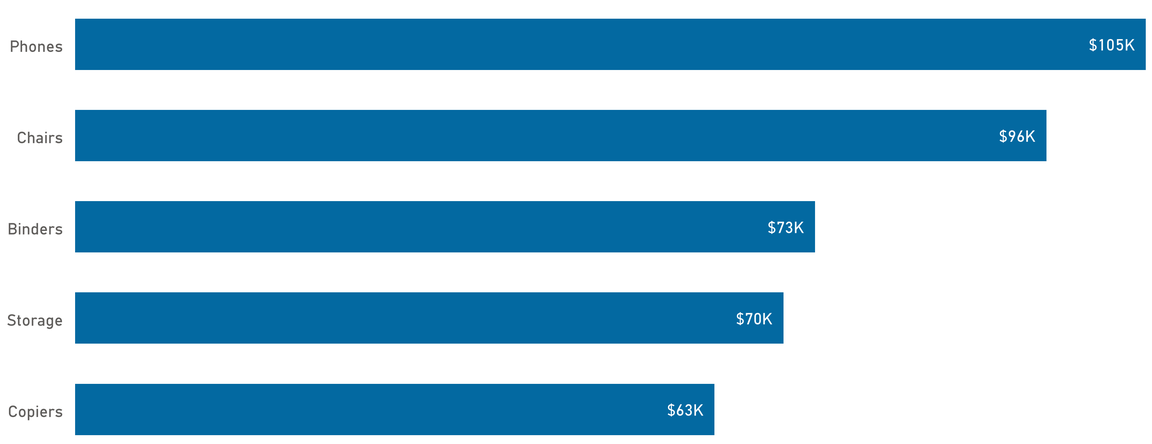
Select Year
2019

Reset Page Filters

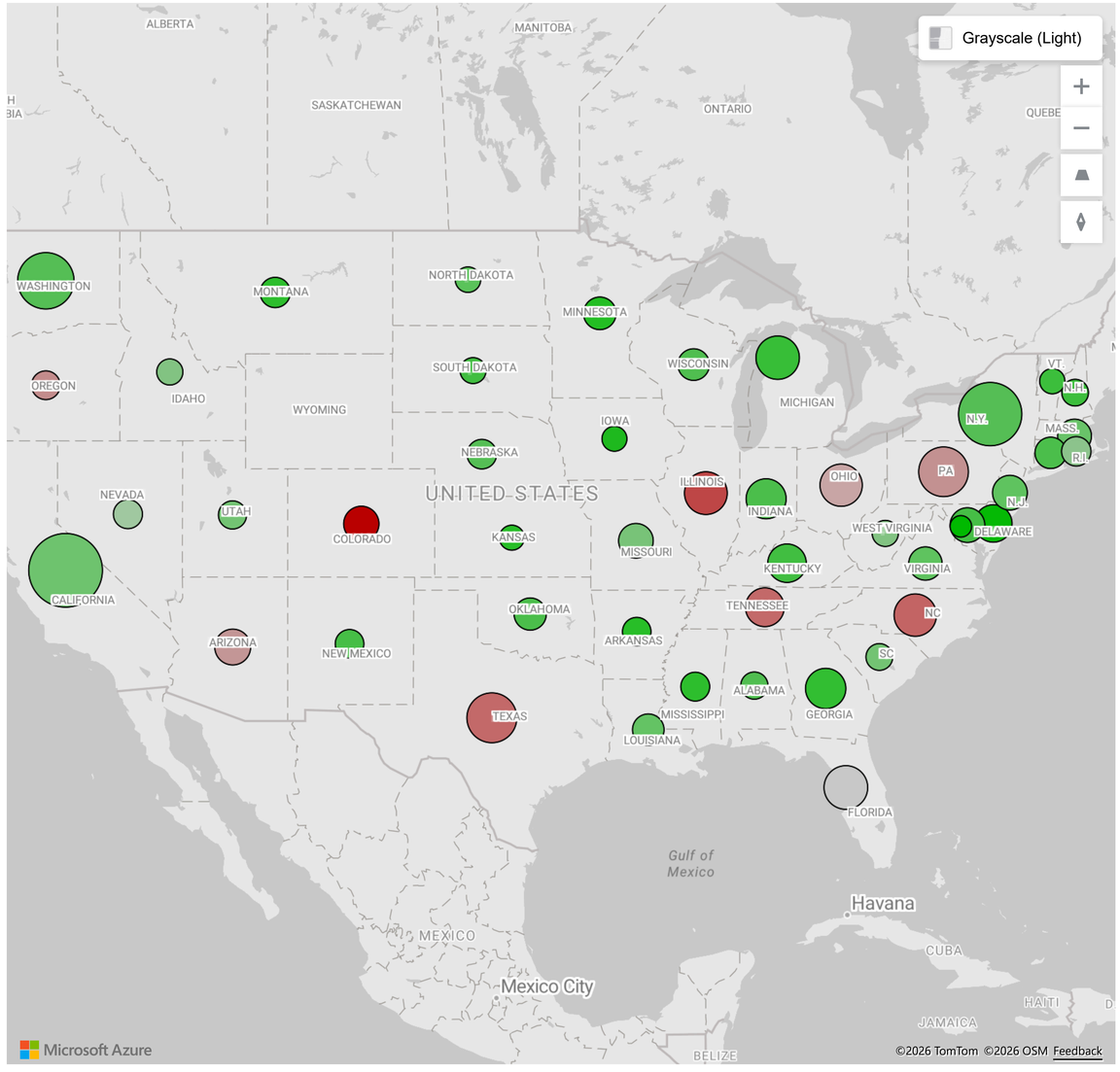
Sales Trend vs Previous Year



Top 5 Sub-Categories by Sales



Sales and Profitability by State



Total Sales
$733,215
vs Prior Year : $609,206

Total Quantity
12476
vs Prior Year : 9837

Unique Products Sold
1547
vs Prior Year : 1385

Average Order Items
7.40
vs Prior Year : 7.48

Profit Margin %
12.74%
vs Prior Year : 13.43%

Average Discount %
15.65%
vs Prior Year : 15.47%

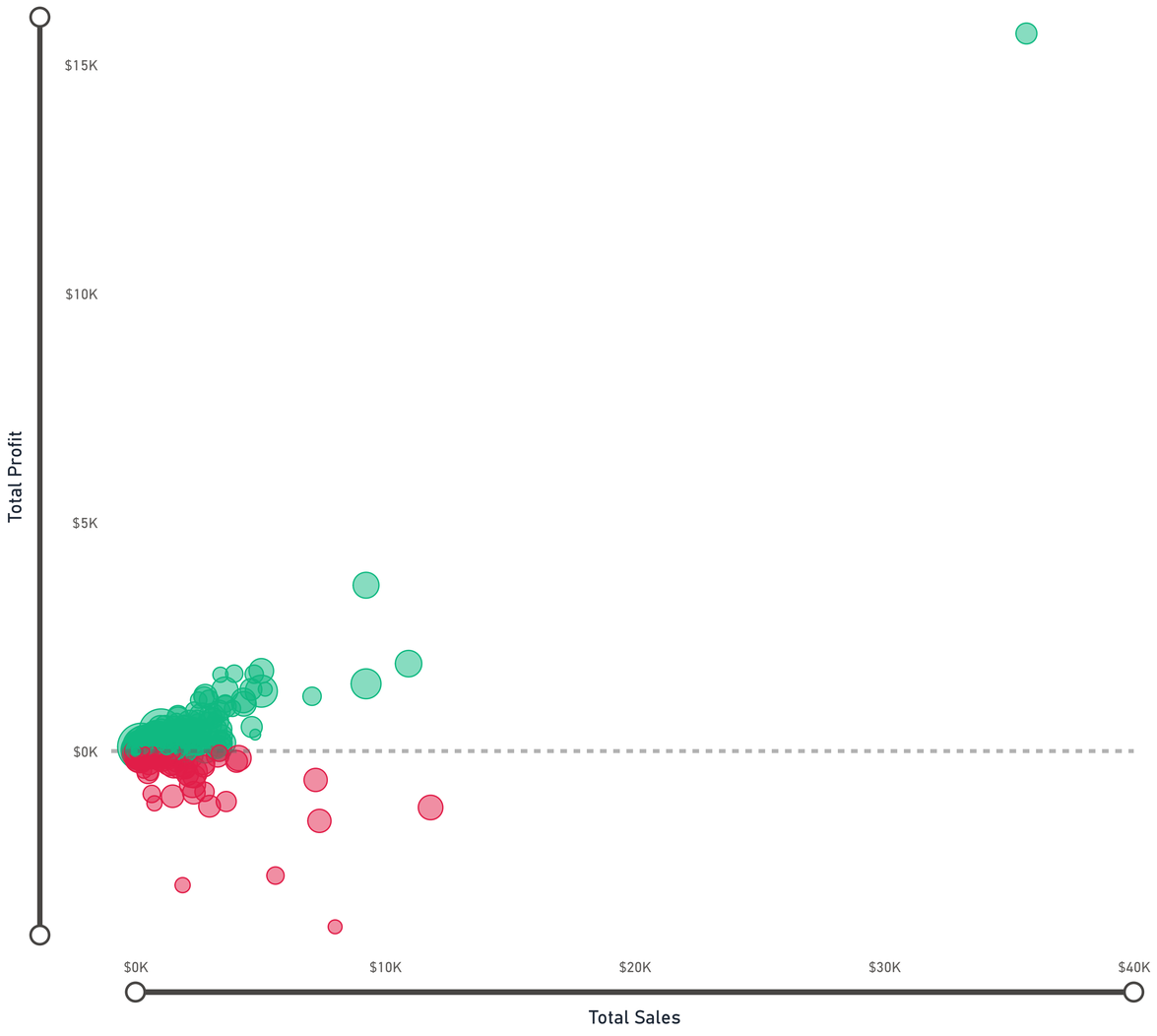
Select Year
2019

Reset Page Filters

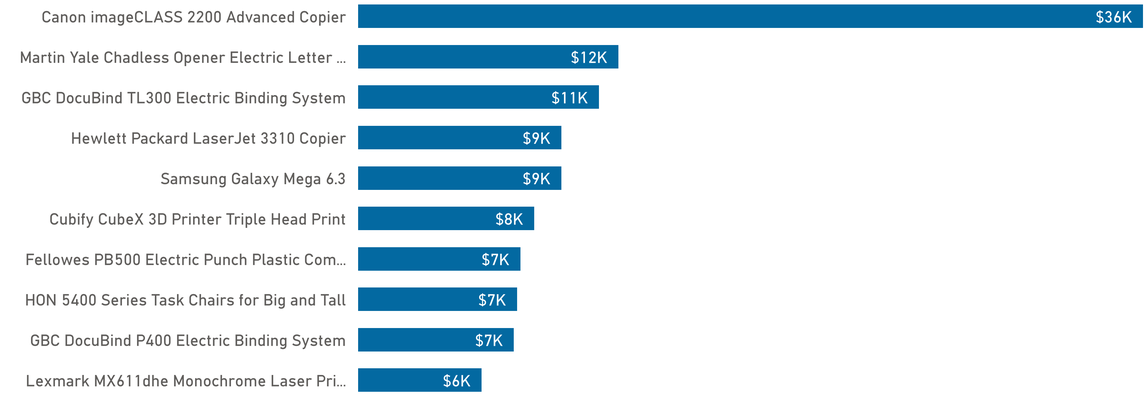
SalesProfit | SalesDiscount | ProfitDiscount

Sales View | Profit View | Table View

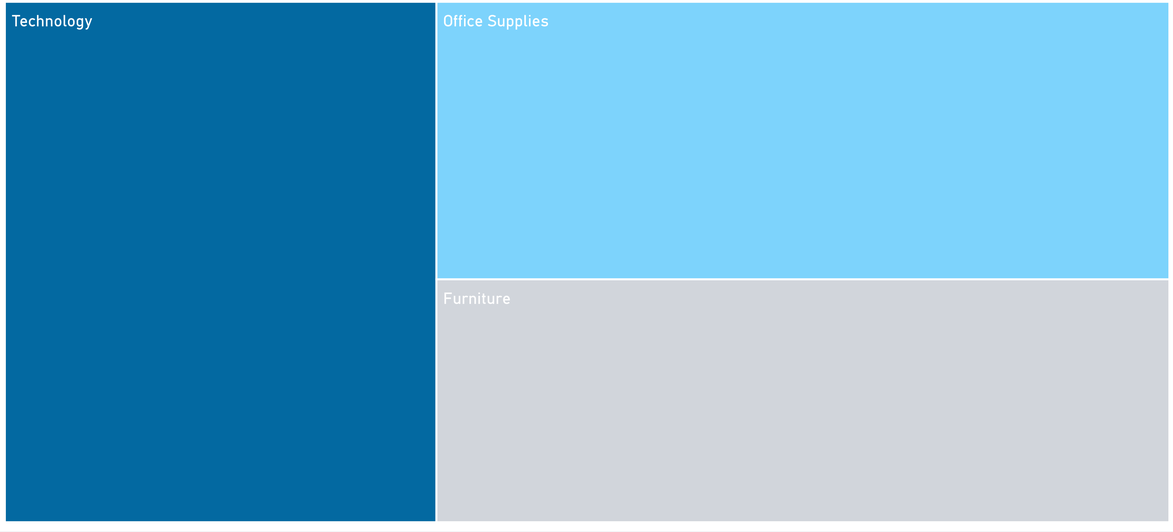
Total Sales, Total Profit and Total Quantity by Product Name



Top 15 Products by Sales



Total Sales by Category



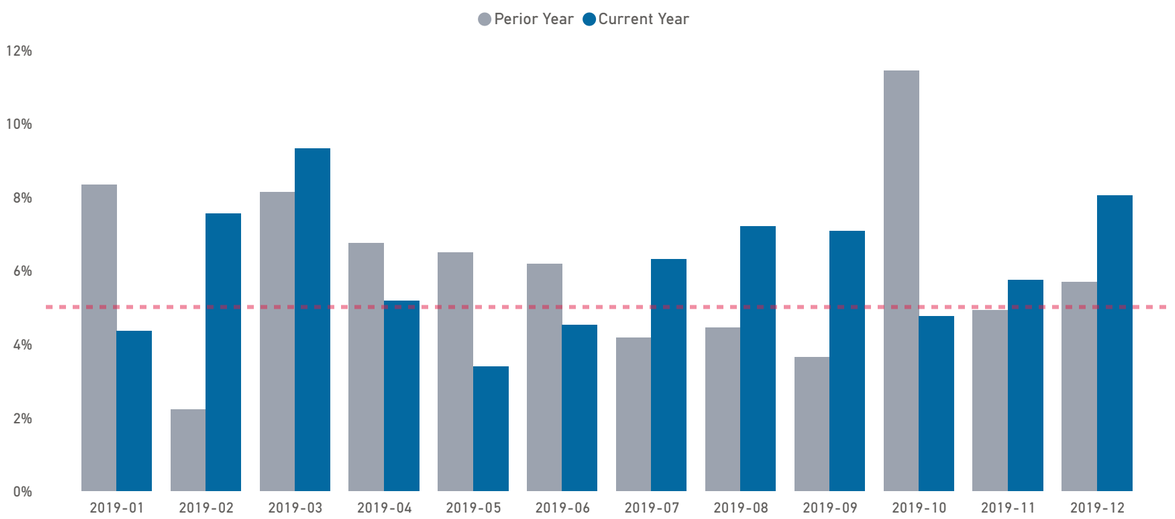
Total Orders	Returned Orders	Order Return Rate %	Total Quantity	Returned Items	Return Item Rate %
1687	105	6.22%	12476	1140	9.14%
vs Prior Year : 1315	vs Prior Year : 77	vs Prior Year : 5.86%	vs Prior Year : 9837	vs Prior Year : 790	vs Prior Year : 8.03%

Select Year

2019

Reset Page Filters

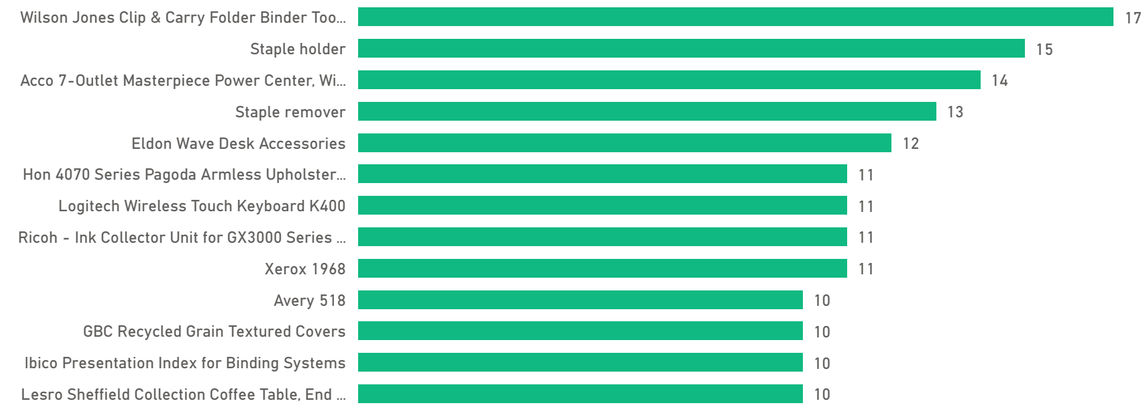
Return Trend



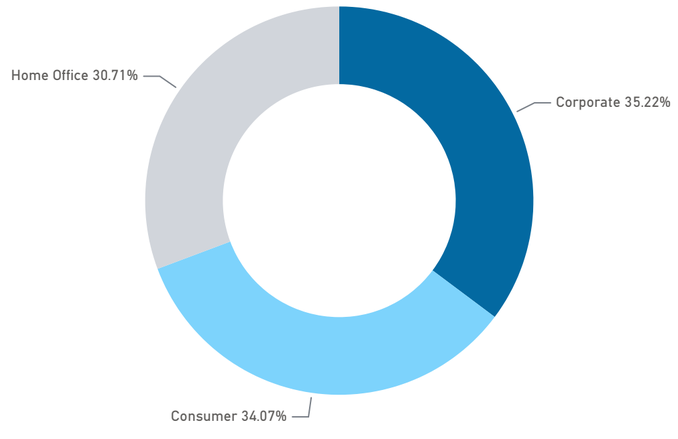
Return Top 10

Return Table View

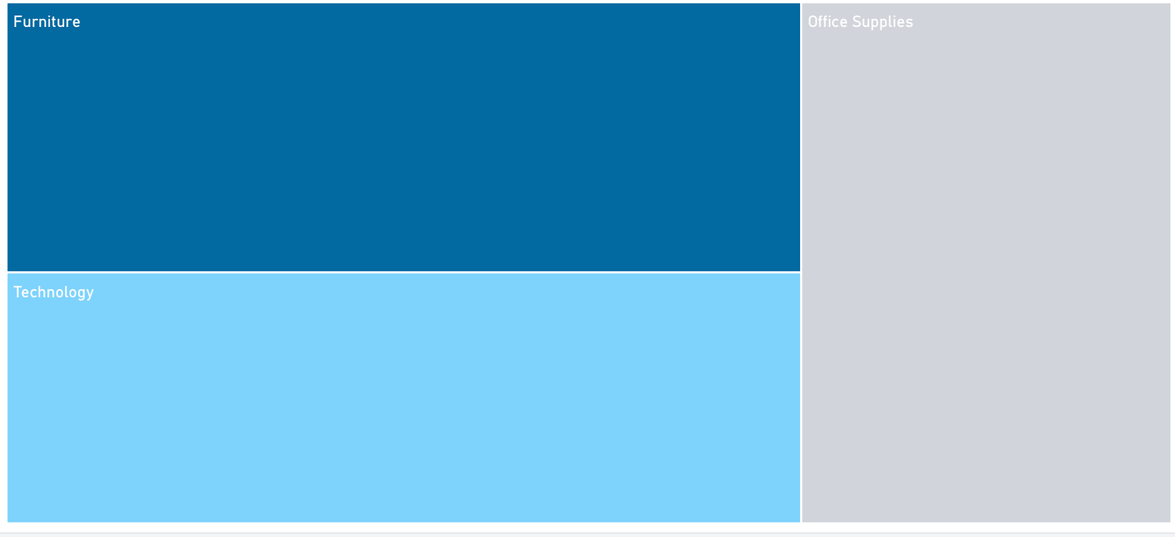
Top 10 Return Products



Order Return Rate % by Segment



Return Item Rate % by Category



Total Customers
693
vs Prior Year : 638

Total Sales
$733,215
vs Prior Year : $609,206

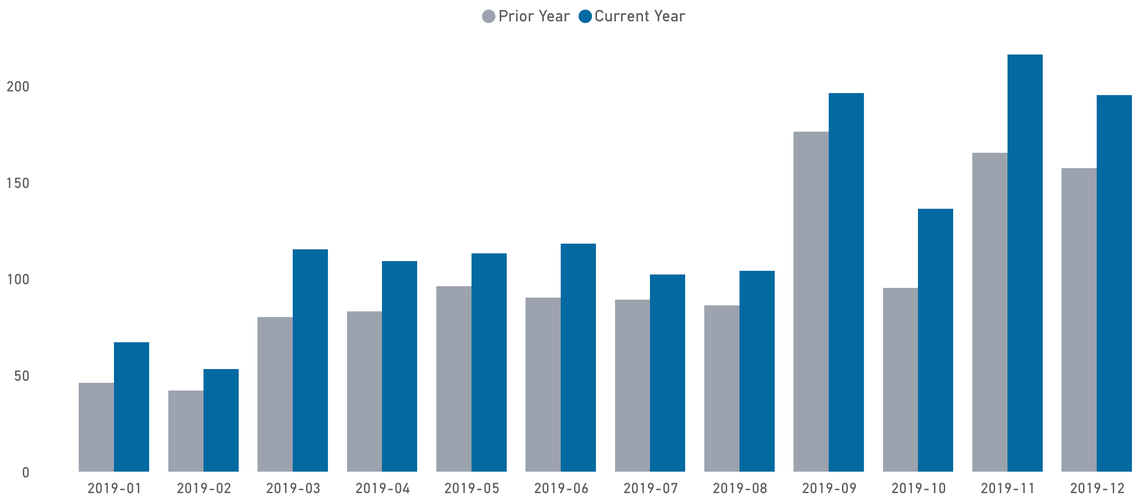
Average Sales per Customer
$1,058.03
vs Prior Year : $954.87

Average Order Value
$434.63
vs Prior Year : $463.27

Select Year
2019

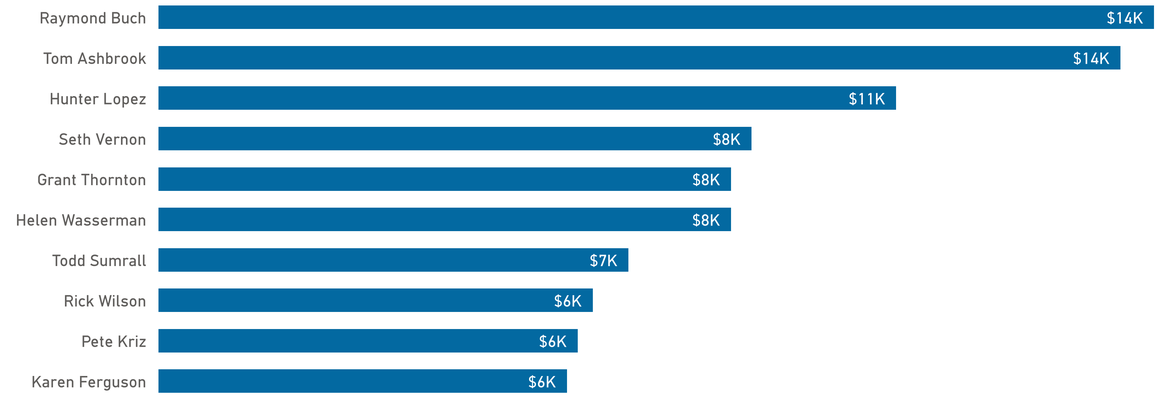
Reset Page Filters

Customers Prior vs Current Year

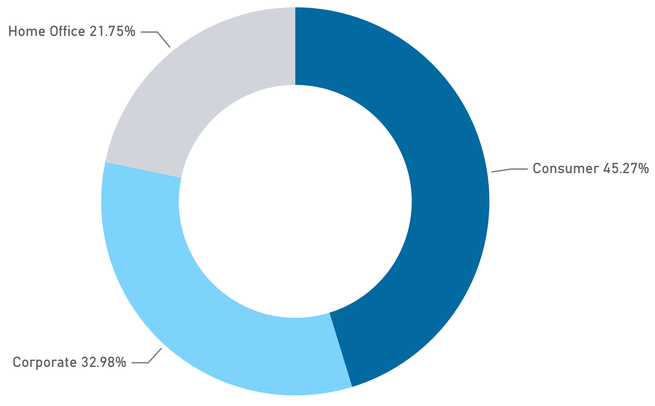


Top 10 Customers | Table Customers

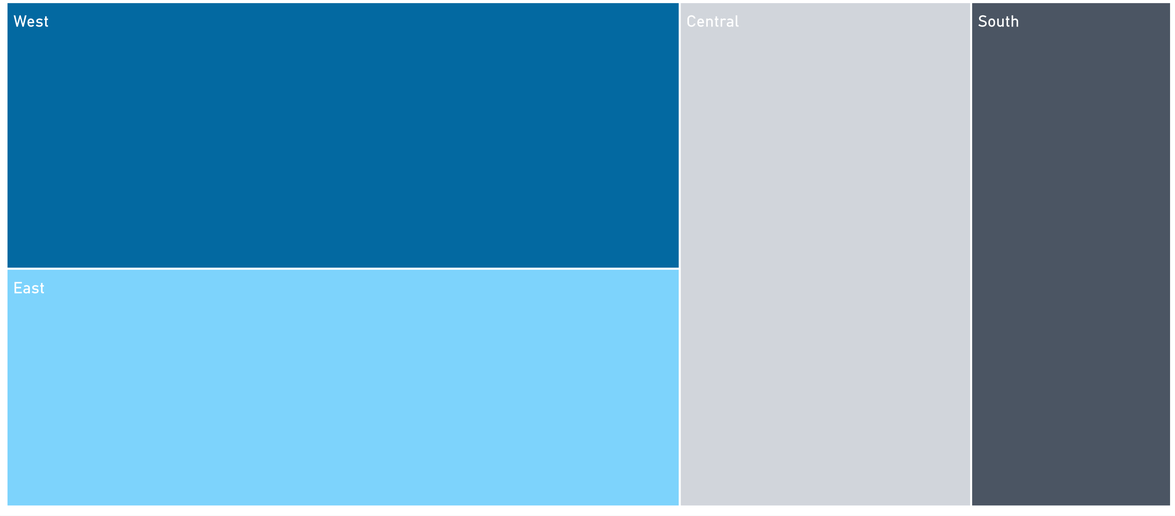
Top 10 Customers by Sales



Total Sales by Segment



Total Customers by Region



Average Shipping Time (Days)
3.9 Days
vs Prior Year : 3.95

Max Shipping Time
7
vs Prior Year : 7

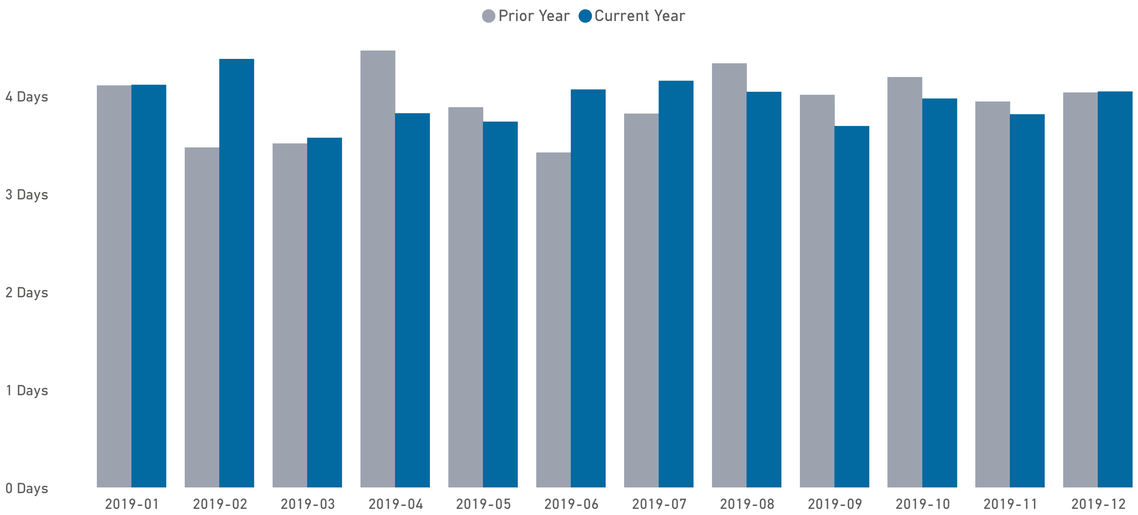
Total Orders
1687
vs Prior Year : 1315

Total Quantity
12476
vs Prior Year : 9837

Select Year
2019

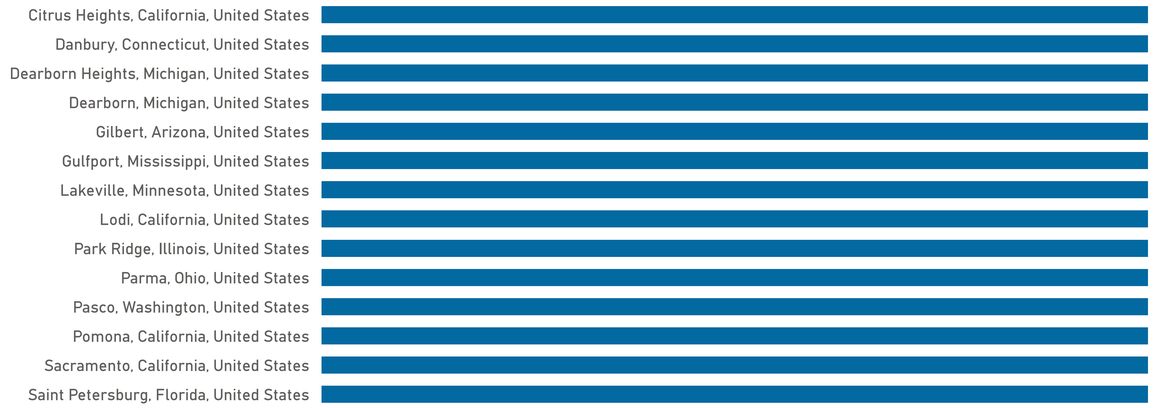
Reset Page Filters

Average Shipping Time Prior vs Current Year

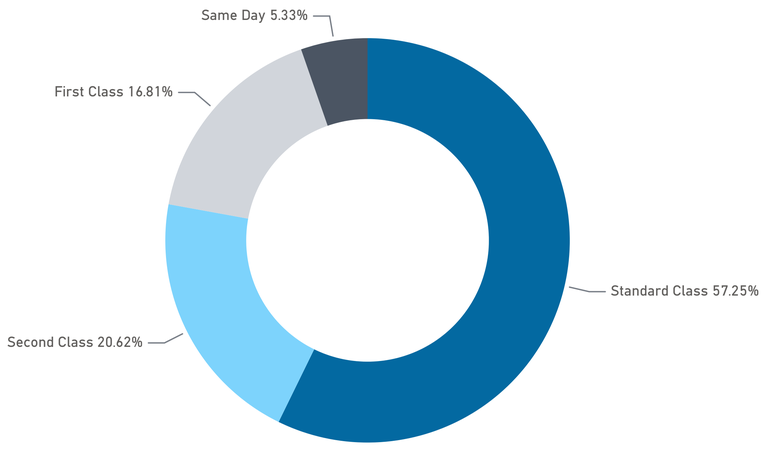


Shipping top 10 | Shipping Matrix

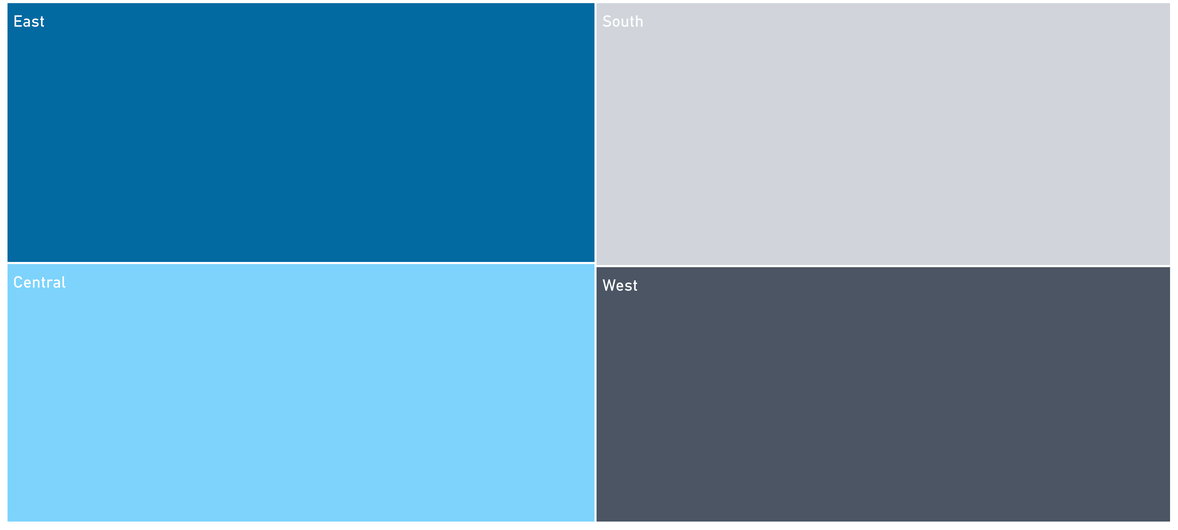
Top 10 Cities by Average Shipping Time



Total Quantity by Ship Mode



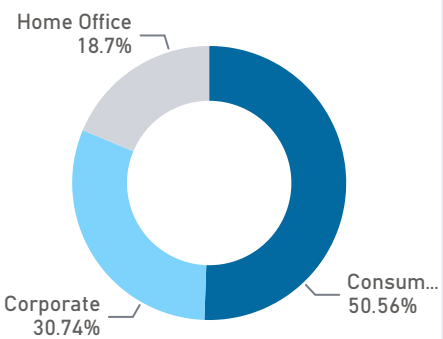
Average Shipping Time (Days) by Region



Total Sales
$2,297,201

Total Profit
$286,397

Total Sales by Segment



Total Quantity by Ship Mode

